# DEDICATED PROCUREMENT SOLUTIONS (PTY) LTD

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# **About Us**

Started by two procurement professionals, Gary Ditchfield and Steven Yatt whose differing skills sets complement each other to provide a diversified procurement offering that meets the client's needs and achieve a value-based outcome.

DPS was established to provide a range of procurement services from strategic supply chain management and sourcing through contract management and administration to tactical and operational procurement functions all within a corporate governance and ethical framework. All of this underpinned by management of master data and the provision of key procurement statistics and reports, including spend and compliance visibility.

The team is passionate about procurement management, supply chain transformation and creating an environment where governance and teamwork prevail. We strongly believe in conducting ourselves in an ethical, professional, and objective manner when engaging with and on behalf of all clients.



Gary Ditchfield



Steven Yatt

# Purpose:

- Aid the development of an Organisation's Procurement Vision;
- Establish a visible and accepted procurement policy;
- Set criteria for company procurement strategy;
- Training and development of procurement staff;
- Enable the transactional procurement process;
- Develop the appropriate procurement procedures;
- Identify potential sourcing savings opportunities.



# **Key Focus Areas:**

Knowledge of Understanding Customer Excellence Skill set of our Suppliers and procurement customer and their focused within our operating relationships partners needs approach teams model/s

Adding value to our customers via a holistic procurement service offering!

## **→** Procurement consulting services:

- Strategy management > strategic sourcing > contract management,
   administration and maintenance > capital & project procurement
- Non-core spend management > benchmarking practices and pricing

# → The development of overarching procurement strategies incorporating:

 Savings and budget management > demand forecasts > spend aggregation > spend analysis

### **→** Business solutions:

- Business process mapping, modelling & training (optimization) >
   Governance processes > policies and procedure
- Expanding client / customer offerings and applications of advanced procurement practices, including collaboration, for exceptional business results

# **Key Focus Areas:**

- → Continuous improvement of suppliers/contractors' performance and cost management
- → Infrastructure management network, server, desktop, reticulation:
  - ERP consulting services > e-Sourcing tools

### **→** Transactional services:

- Catalogue / content management > ad-hoc procurement > desktop purchasing
- ⇒ eProcurement solutions via a strategic partnership
- **→** Transformation:
  - BEE procurement strategy preferential procurement continuous improvement of suppliers/contractors' scorecards
  - BBBEE mining charter > community / host community strategies
     > enterprise development > Large supplier database including BEE
     vendors

These can be tailor made to best suit potential client requirements and discussions normally take place to confirm any business imperatives, key cost drivers and roll out plans.

# **Contact Us**

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